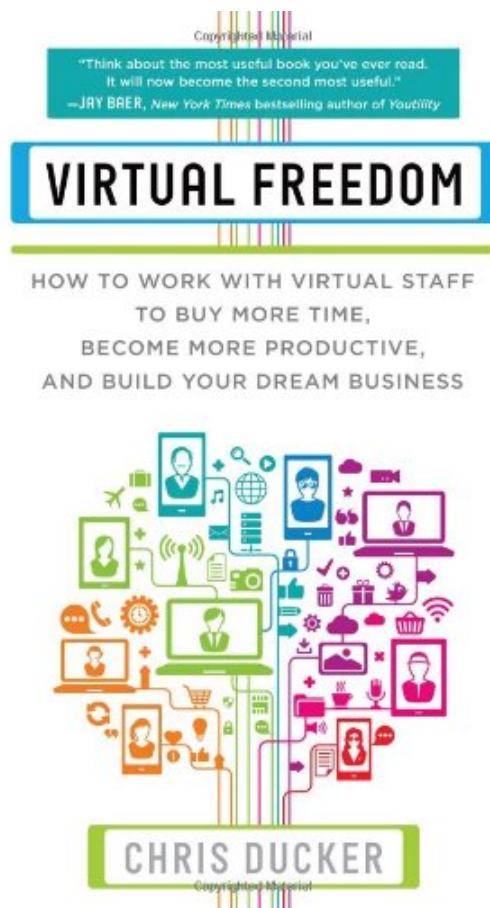


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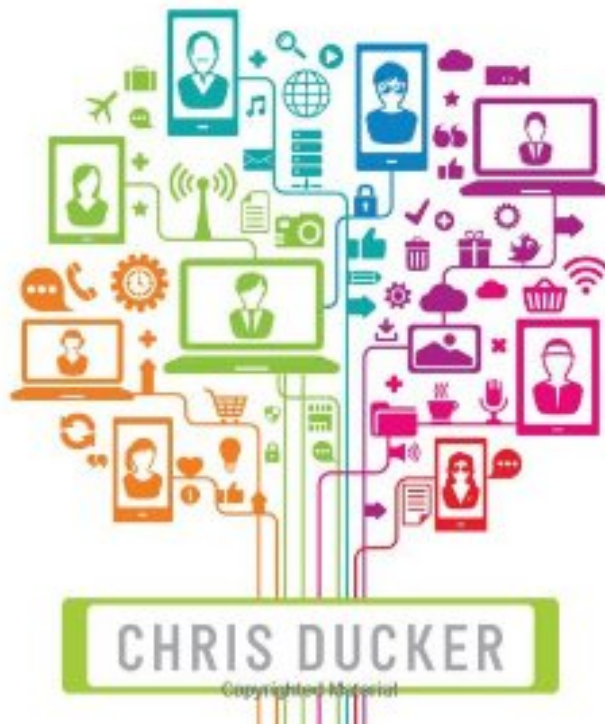


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Review

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But outsourcing expert and "Virtual CEO," Chris Ducker knows how you can get the help you need with resources you can afford. Small business owners, consultants, and online entrepreneurs don't have to go it alone when they discover the power of building teams of virtual employees to help run, support, and grow their businesses.

Virtual Freedom: How to Work with Virtual Staff to Buy More Time, Become More Productive, and Build Your Dream Business is the step-by-step guide every entrepreneur needs to build his or her business with the asset of working with virtual employees. Focusing on business growth, Ducker explains every detail you need to grasp, from figuring out which jobs you should outsource to finding, hiring, training, motivating, and managing virtual assistants.

With additional tactics and online resources, *Virtual Freedom* is the ultimate resource of the knowledge and tools necessary for building your dream business with the help of virtual staff.

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Most helpful customer reviews

82 of 89 people found the following review helpful.

It gets you energized but indeed a lot of duplicate content and on a few subject not very thorough

By Gerrit van den Berg

I enjoyed reading this book. It's get's you thinking and it helps you form an idea in your head what kind of jobs you can outsource whether in-house or with a virtual assistant. But definitely not doing yourself. However the subject of how to hire a good VA is lightly touched. It's definitely clear the author much rather have you use his company for that. However if you sell a book it should not be an infomercial. You have whitepapers for that and "free" ebooks. Also not everything is consistent. At one point the author says don't always give money to your VA or he/she gets used to that and further down he says always give cash, cash is king. There is also a lot of repetition in this book especially in the middle and the end. The author promises it's all meat no fluff. Unfortunately that is not the case. Another thing to be aware off this book is so positive about Virtual staff it's almost a fairy tale. Just hire the correct VA - use for that of course the author's hiring company - pay your VA on time and all is good in the world. If you do it on your own prepare yourself for trouble but if done correctly the skies are blue. However reading comments from actual companies that hire VA's there are a lot of issues with virtual staff. But in the book there is not much space for that. Also taxes in untouched. It would at least been nice to give a clear overview of general tax consequences for main markets. The EU has one tax law, the US is another big market or Australia. Do those tax authorities see overseas VA's as staff, can you file them as costs in your books. Basic questions but not answered in this book.

30 of 31 people found the following review helpful.

If you own a business you NEED to read this book (even if you think it doesn't apply)

By Rivka Kawano

This book is THE authoritative guide to finding and managing a virtual staff. If you have never done it before Chris Ducker will walk you through step by step - it is easier than you think! If you are like I was for so long and putting off the idea of building a virtual team let this be your wake up call.

What makes this book extra special is not only is it a good guide for someone starting out, but even for those who have been managing some or all of their team online Virtual Freedom will show you how to take that to the next level. There were several tips I picked up even after several months of working with a virtual assistant.

The format of this book is super simple to read with bullet points and headings. And examples! Every section has an example of someone putting the strategies into practice.

Even without a virtual team on a full time or regular basis this book will help you hire and manage for one off projects, and even improve your own productivity.

The biggest surprise in the book was the final section about content creation. Not too concerned about giving yourself more free time? Then you should still hire a virtual staff so that you can have more time to create content and continue to grow. Your impact and meaning as a business should never be limited by what you alone can do.

Bottom line? Go buy this book! It will change your life.

47 of 54 people found the following review helpful.

I'm Getting So Much More Done!

By Pat Flynn

In full disclosure, Chris and I are extremely good friends. Best friends in fact. But, he also knows that I'm always completely honest with him about what he's doing, and he's always been the same with me. Friendship aside, this review completely reflects the information in this book, which is spot on. I've suffered from Superhero Syndrome for the longest time, and after meeting Chris a few years back and being introduced to virtual staff, it has completely changed how I've been able to get things done. I'm getting more done, in less time, and although my team has allowed me to spend more time doing the bigger thinking in my business, which is what all entrepreneurs should be doing (not the repetitive day-to-day stuff that can be handed off, which is what I was doing myself), but I've been able to spend more time with my kids at home while also watching my business grow. I've been able to focus on only what I need to focus on, and having my business work for me, instead of me working for my business.

I've read the book and everything I learned from Chris these past few years is in here, plus a lot more. I highly recommend it. Thanks Chris for being a great friend, but for also helping others see the power in letting go of certain parts of your business - something, like I said, I struggled with for the longest time.

See all 773 customer reviews...

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